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Post on: Mar 15, 2024



SUMITOMO MITSUI
BANKING CORPORATION

Sumitomo Mitsui Banking Corporation (三井住友銀行) (incorporated in Japan with limited liability) is one of the major international banks and a leading arranger of specialized financial products worldwide. The Bank's Hong Kong Branch is now seeking high calibre individuals with long-term career objectives to apply for the following position:

FY24 Summer Internship Programme (Full-time) - Corporate Advisory Department

About SMBC

Headquartered in Tokyo, Sumitomo Mitsui Banking Corporation ("SMBC") is a leading global financial institution and a core member of Sumitomo Mitsui Financial Group ("SMBC Group"). SMBC is one of the largest Japanese banks by assets, with over ¥238,700 billion in total assets and strong credit ratings across our global integrated network spanning 39 countries and territories. Built upon our rich Japanese heritage since 1876, we put our customers first and provide seamless access to, from and within the Asia Pacific region as an Asian-grown and Asia-centric bank. We work closely as one SMBC Group to offer personal, corporate and investment banking services to meet the needs of our customers.

What is Corporate Advisory?

The mission of Corporate Advisory Department is to help corporate clients develop management strategy and increase enterprise value through the analysis of their business/industry and the following discussions. Corporate Advisory Department is well positioned to support and advise clients on planning and executing various financial or business strategies with access to SMBC's affiliate companies, alliance partners and various corporate clients. Corporate Advisory Department is a young and vibrant department within SMBC HK with around 7 years of history since its establishment. We desire to collaborate with young talents to contribute to the bank and serve customers of SMBC. Our department researches the latest technology of Greater China, and shares such information and insights internally, as well as to various Japanese and local customers, aiming to support their business objectives and innovation, where we're looking for students to contribute.

Programme Overview

This is a paid eight to twelve weeks full-time internship programme stationing in our Quarry Bay Office which you will experience first-hand on a workplace setting in banking industry, learn about SMBC culture and Corporate Advisory through daily work duties.

What will you go through?

You will be paired up with an existing team member of the department and guided through the programme by the mentor and other business leaders of SMBC.

On the first week of the programme, following a comprehensive induction session, you will learn about the basic of commercial banking industry, SMBC, the Department, compliance standard and business manner, you will also be trained to make use of database for business activities.

On-the-job training is available throughout the entire programme with opportunities to plan and work on industry mapping, conduct field trip and provide supports on research, material preparation and translation to the department.

You will be guided through the programme to finish industry mappings of Greater China in Japanese, Chinese and English, including macro environment analysis and individual company information from multinational corporations to startups.

In the last week of the internship, you will be given the opportunity to learn about other major functions of banking industries and basic of investment banking. And an opportunity to present and showcase your work product on the Industry Map in Japanese to business leaders.

Join us if you are...

- proficient in both written and spoken Japanese (JLPT N1 is preferred. Candidates without N1 but demonstrate excellent Japanese proficiency would also be considered), English and Chinese
- a fast learner who is willing to put in efforts to drive excellent results
- a team player who works well in team and embraces diversity
- self-motivated to research and analyze latest tech in Greater China

Please join us to experience this challenging and rewarding journey.

2024 年度 三井住友銀行 夏季インターン募集要項

1. 三井住友銀行の概要

三井住友銀行は東京に本社を構える SMBC グループの中核企業で、グローバル大手の金融機関です。また、39ヶ国・地域に跨るネットワークをベースとして総資産 238.7 兆円に上る総資産と高い信用格付を有し、国内では最大手の一角を占めています。1876 年からの長い歴史を有するアジア育ちの「アジア・セントリックバンク」として、お客さま第一で個人から法人、投資銀行等のサービスをシームレスに提供しています。

2. コーポレート・アドバイザリー本部(以下 CA 本部)の概要

• CA 本部は、顧客の産業・事業の分析と顧客との議論を通じ、顧客の経営戦略推進、企業価値向上に資することをミッションとしています。CA 本部では、グループ会社、提携先、そして様々な企業にアクセスできる強みを生かしながら、顧客の経営、財務、事業等の戦略遂行を支援しています。

• CA 本部（香港）は 7 年前に設立された若くて活気あるオフィスです。日系並びに中華系顧客の経営方針やイノベーションの実現を支援するため、中華圏の先進技術等に関する調査を行い、得られた情報・見方を内外に共有する活動を行っています。こういった点で、才能ある若い学生と共に顧客へ貢献することを期待しています。

3. プログラムの概要

(1) 勤務形態・目的

このプログラムは、銀行業界、SMBC、CA 本部について、オフィスでの日常業務を通じて直に学んで頂くことを目的としています。期間は 8-12 週間、Quarry Bay オフィスにおいてフルタイムで働いて頂くことを想定しています。

4. 応募要件

- 日本語(N1 が望ましい。N2 以下でもこの日本語訳を読解できる方であれば取り組んで頂けます)、英語、中国語での会話、読み書きができること、
 - 結果に向けて、周囲から学びながら意欲的に努力を重ねられること、
 - チームワーク、ダイバーシティを意識しながら業務に取り組めること、
 - 中華圏にある先進的な技術の調査・分析へ積極的に取り組めること、
- 以上です。皆さまの応募をお待ちしています。

Please apply with detailed resume stating latest and expected salary.

SMBC is an equal opportunity employer. We are committed to fostering a diversified and inclusive workplace and removing barriers to provide equal access to employment.

Application details will be used only for recruitment purposes, and will be destroyed after 1 year. Applicants not contacted after 6 weeks may consider their applications unsuccessful.

Job Function: Corporate Advisory Department

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