

# CREDIT SUISSE Job Description

## APAC – Fixed Income Sales and Trading Full Time Analyst

### Description

Our Fixed Income services incorporate underwriting, research, and sales and trading of instruments that span the credit spectrum, including government and corporate bonds, money markets, foreign exchange, real estate-related assets and derivative products. Our capabilities range from staging plain vanilla financings to delivering advice on liability management, structured finance, and hedging and derivatives. The Fixed Income desks to choose from include High Grade Credit, Interest Rate Products, High Yield, Emerging Markets, Structured Products, Global Foreign Exchange, and Commodities.

Our Analyst program is designed to enable Analysts to become familiar with the Sales and Trading arena as well as the overall investment process, gaining a broad and varied view of several potential career paths.

Full time Analysts should be geographically mobile as there may be opportunities to work in different offices across APAC during their Analyst career.

### Training

The Fixed Income Analyst Program provides the foundation necessary for a successful career. As a new Analyst, you will receive intensive classroom training for 5-6 weeks in one of our major financial hubs as part of the Securities Training Program. Components of your training will include: an orientation to the Firm, financial math and accounting "boot camp", capital markets overview, accounting, valuation, buy-side, overview of global debt and equity markets and instruments, introduction to the various desks and training in presentation skills, computer systems and applications. At our many social and networking events, you will make business contacts from around the Firm globally. You will also be paired with a mentor to ensure your smooth transition into the world of Fixed Income.

Beyond initial classroom training, throughout your career you will have plenty of opportunities to participate in development and training programs developed by our internal Credit Suisse Business Schools, which will help you further hone your soft and technical skills.

### Qualifications

Interested candidates must be a final year student from a Bachelor, Honours or Master's degree program and have a strong interest in building a career in Asia Pacific. Strong verbal and written knowledge of an Asian language, preferably Mandarin, though not a pre-requisite, would be considered favourably in your application. Credit Suisse is noted for the diversity of its employees, but seeks candidates with a common set of abilities – highly motivated and creative individuals who have demonstrated academic achievement, and have the ability to work independently and as a member of a team. We'll be looking at your potential, your ability, your academic background and your extracurricular activities. We're looking to build future leaders who add fresh perspectives to our business.

Whatever your background, you'll need to be:

- A motivational leader with a strong sense of personal integrity; able to inspire confidence and loyalty
- Self-motivated and resourceful; able to multi-task and focus on delivering results
- An enthusiastic team member who collaborates well with others and builds strong working relationships
- An articulate communicator who also recognizes the importance of listening
- Resilient, flexible, open to feedback and focused on achieving excellence
- Client-focused and committed to developing creative solutions
- Analytical and logical, with raw intellectual ability

### Credit Suisse Firm Overview

Credit Suisse is one of the world's premier financial providers offering investment banking, private banking and asset management capabilities to corporations, high net-worth families, entrepreneurs, governments and institutions around the world. Our unique integrated business model enables us to develop comprehensive financial solutions that meet the increasingly complex, global needs of our clients. The bank is active in more than 50 countries internationally, and employs approximately 47,000 people. Further information can be found at [www.credit-suisse.com](http://www.credit-suisse.com).

### Equal Employment Opportunity

Credit Suisse is an Equal Opportunity Employer and does not discriminate in its employment decisions on the basis of any protected category.

To the extent permitted or required by applicable law, a candidate who is offered employment will be subject to a criminal record check and other background checks before the appointment is confirmed.

### How To Apply

In addition to applying through your career office system (if applicable), all interested candidates MUST complete an application on the Credit Suisse website – [www.credit-suisse.com/careers](http://www.credit-suisse.com/careers) - for consideration. \*\*\*Please note you may only submit a maximum of three (3) applications.

Application deadline for Full Time roles: 2<sup>nd</sup> October 2010.