### Position 1

<table>
<thead>
<tr>
<th>Name of Position:</th>
<th>Equity Research Assistant</th>
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<tbody>
<tr>
<td>Type of Position:</td>
<td>Graduate Job</td>
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#### Job Duties
- Support sector analyst in research reports and client activities;
- Maintenance of financial models and database;
- Study company fundamentals, including thorough research on sector peers and supply chain due diligence;
- 协助行业研究员处理日常工作，具体包括：
- 维护模型以及行业数据库
- 研究个股的基本面，包括行业比较分析、产业链尽职调查等
- 协助研究员安排行业策略和已覆盖的上市公司的非交易性路演活动

#### Career path: 职业前景:
- Become writing analyst;
- Gradually start initiating coverage;
- Communicate with listcos and investors;
- 有希望获得单独的覆盖范围，成为分析团队的重要成员
- 逐步学习并开始跟踪团队目前尚未覆盖的优质上市公司，拓宽团队的覆盖面
- 拥有充足的机构客户路演和与上市公司交流的机会

#### Job Requirements: 岗位要求：
- Bachelor’s degree or above;
- Strong numerical skills, welcome candidates with background in economics, accounting, mathsmatics, physics, computer science, quant or biology;
- Proficient English and Mandarin in both writing and speaking;
- Related working experience and/or CFA is a plus;
- Hard-working, dependable, detail-oriented, upbeat personality.
- 大学本科以上学历
- 具备很强的会计和数学背景
- 中英文口语和写作能力俱佳
- 拥有相关工作经验和 CFA 资格者优先考虑
- 具有强烈的进取心和责任感，注重细节，乐观开朗

#### Application method:
We offer attractive remuneration and benefits including 5-day working week to the right candidates. Interested parties, please send your full resume including to Head of Human Resources Division, China Merchants Securities International Company Limited, via email (recruit@cmschina.com.hk) or by post (17th Floor, Tower B, Manulife Financial Centre, Nos. 223-231 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong).

#### Application deadline:
31 March 2019
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<th><strong>Position 2</strong></th>
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| **Job Duties** | - Gather & analyze user requirements, understand the user and business needs;  
- Create project plans and other required documents such as Business Requirements Documents (BRDs) for project management;  
- Perform gap analysis between business user and technical teams;  
- Planning UAT and driving the UAT execution;  
- Work closely and remain good relationship with business users and all technical teams;  
- Produce effective and regular project status reports to keep all stakeholders updated;  
- Coordinate effectively with external parties or vendor to ensure commitments and deliverables. |
| **Job Requirements:** | - University degree in information Technology, Computer Science, I.T., Finance, Business Administration or a related discipline;  
- 1-2 years of business analysis experience at financial institutions with Back office project experience;  
- Knowledge of Securities Trade Processing lifecycle. Experience of working in Back Office Banking environment, with proven ability to work across business functions;  
- Experience in system development, implementation, system integration, business process or system transformation, application support;  
- Strong documentation skills and ability to work effectively on tight timelines;  
- Knowledge on project management skills in initiation, analysis, design, test (e.g. UAT), transition and production deployment. PMP or Prince2 certification would be an advantage;  
- Good understanding of IT systems and functions in general. Exposure to technologies such as Java, C#, SQL, Linux would be an advantage;  
- Proficiency in written and spoken English and Chinese including Putonghua;  
- Candidate with less experience will be considered as Analyst. |
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| **Job Duties** | - Prepare liquidity risk related reports;  
- Conduct liquidity stress testing;  
- Conduct analysis for liquidity management purpose (e.g. funding cost, cash flow gap analysis, monitoring and calculation of risk indicators, etc.);  
- Support the development of treasury function (e.g. IT system, report automation, etc.);  
- Participate in ad hoc assignments. |
| **Job Requirements:** | - Bachelor’s degree holder with major in Finance, Accounting or other related disciplines;  
- 1-2 years’ experience in banking industry or financial institutions preferred;  
- Detail-minded, good analytical skill and proficient in MS Office applications;  
- Good command of English and Chinese including Mandarin. |
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